



NEWS

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LABSMITH Products Now Distributed in South Korea by Revodix, Inc.

LIVERMORE, CA (August 27, 2014) – LabSmith, Inc., a leading microfluidics lab equipment manufacturer, has formalized an agreement with Revodix, Inc. to distribute LabSmith’s products within South Korea. This partnership gives South Korean scientists in engineering, chemistry, and life sciences access to an expansive range of tools for lab-on-chip experiments. Revodix, headquartered in Gyeonggi-do, is a distributor providing end-to-end solutions with tools to support customer’s flow chemistry and biology applications. LabSmith Inc., based in Livermore, California, expands the Revodix product range, adding a wide range of tools for innovative laboratory electronic, visualization and microfluidic solutions.

REVODIX CEO, Mr. Shin, describes the South Korean market in microfluidics for life sciences as growing rapidly. “The government of South Korea and local industry are investing heavily in R&D. Many working in the life sciences see an opportunity to develop new technology for biomedical research and diagnostics by leveraging the microfluidics platform. LabSmith products simplify these experiments and are sophisticated enough to enable researchers to perform and automate cutting edge research. Some LabSmith components are suitable for OEM applications in medical devices. We are excited to add LabSmith’s products to the products we offer our customers.”

LabSmith president and CEO, Kirsten Pace agrees, stating “The South Korean investment in R&D at the universities, government labs, and industry, creates an opportunity for the adoption and improvement of micro- and nano-technologies, particularly as applied to life sciences. As scientists move to platforms that leverage the advantages of small dimensional and volume scales, LabSmith tools can remove obstacles to their success.”

By partnering, REVODIX and LabSmith can provide South Korean scientists with something more valuable than merely products – local service and support. “REVODIX has both a local presence and a commitment to customer service including product demonstrations, installation and support. I am impressed with both the product knowledge and the application support that REVODIX can offer our customers in South Korea, “states Yolanda Fintschenko, Ph.D., Director of Sales, Marketing and New Technologies at LabSmith.



The LabSmith LabPackage for a completely equipped micro-and nanofluidic workstation is shown. LabSmith's modular design for innovation meets confident control for reproducible results – from proof-of-concept to prototype. A high resolution version of this picture is enclosed.

About LabSmith, Inc.

LabSmith, Inc. builds laboratory tools that further the art of research. LabSmith products control all aspects of experimentation, including timing, synchronization, high voltage and current sourcing, fluid routing and event capture and visualization. Visit www.labsmith.com.

About Revodix, Inc.

With its 19 year operating history, Revodix, Inc. is a supplier of imported laboratory & scientific instruments and supplies to Korea's various public and private research organizations. The company's three major product categories include 1) lab equipment—dry oven, incubator, autoclave, thermo-hygrostat, desiccator, microorganism testing equipment, basic scientific equipment—2) precision pump—tubing pump, gear pump, microfluidic system, syringe pump, piston pump, OEM pump, degassing system, OEM valve, dosing pump—and 3) consumable products—syringe, fittings, tubing, HPLC columns, and more. Visit www.revodix.co.kr.

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